

TARIFF SURVEY PGIA / SPIA CONSOLIDATED RESULTS

No	QUESTION	OPTIONS	PGIA / SPIA
1	On a Scale Of 1 To 10, How Concerned Are You About The U.S. Tariffs On Canadian Goods And The Reciprocal Canadian Tariffs On U.S. Goods, With 1 Being Least Concerned And 10 Being Most Concerned?	1 2 3 4 5 6 7 8 9 10	14% 57% 14% 14%
2	Have These Tariffs Negatively Affected Your Business?	yes no	86% 14%
3	If You Answered Yes, Tell Us How The Tariffs Have Impacted Your Business (select All That Apply).	Increased cost of raw materials or supplies Reduced sales/revenue Increased pricing for customers Supply chain disruptions Delayed shipments Other	86% 29% 57% 29% 43% 14%
4	If You Selected "Other", Please Tell Us The Other Way(s) Tariffs Have Affected Your Business.		
5	Do You Anticipate Long-term Negative Effects On Your Business Due To These Tariffs Or Tariff Uncertainty?	Yes No Unsure	43% 57%
6	Have You Had To Adjust Your Sourcing Strategy Due To These Tariffs?	Yes, I have switched some supply to alternate suppliers Yes, I have renegotiated contracts No, I have maintained the same suppliers Not applicable	29% 57% 14%
7	Have You Increased Your Pricing To Offset Tariff-related Costs?	Yes, significantly Yes, slightly No, but considering it No, and do not plan to	14% 29% 57%
8	Have Tariffs Made Your Business Less Competitive In The Marketplace?	Yes No Unsure	14% 86%
9	How Has Customer Demand Been Affected By These Tariffs Or Tariff Uncertainty?	Increased demand No change in demand Decreased demand Unsure	29% 43% 29%
10	Have You Had To Reduce Your Workforce Or Cut Employee Hours Due To Tariff-related Financial Pressures?	Yes, reduced workforce Yes, reduced employee hours No changes Not applicable	86% 14%

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11	What Action Would You Prefer The Canadian Government Take In Response To U.S. Tariffs?	Maintain current reciprocal tariffs Increase tariffs on U.S. goods Reduce or remove tariffs on U.S. goods Negotiate a new trade agreement No action needed	29% 29% 43% 29%
12	What Level Of Government Support Do You Believe Is Needed To Help Businesses Cope With These Tariffs (select All That Apply)?	Financial assistance or subsidies Tax breaks or tariff exemptions Trade negotiations for reduced tariffs Business education on trade alternatives No government support needed	29% 71% 57% 29% 14%
13	Have You Explored New Local Or International Markets To Offset The Impact Of These Tariffs?	Yes, successfully Yes, with some challenges No, but considering it No, and not planning to	29% 71%
14	On A Scale Of 1 To 10, How Confident Are You That The Tariff Situation Will Show Real Improvement Within The Next 6 To 12 Months, With 1 Being The Least Confident And 10 Being The Most Confident?	1 2 3 4 5 6 7 8 9 10	14% 14% 14% 29% 29%
15	Have You Delayed Or Deferred Any Capital Expenditures As A Result Of The U.S. Tariffs Or The Tariff Uncertainty?	Yes No Not applicable	57% 29% 14%